

UNIVERSITY OF MUMBAI  
JAMNALAL BAJAJ INSTITUTE OF MANAGEMENT STUDIES  
FIRST YEAR- MHRDM/MIM/MMM/MFM  
SUBJECT: PRINCIPLES OF MANAGEMENT

Marks: 60

Date: 7<sup>th</sup> November, 2014  
Time: 2.30 to 4.30 p.m.

- Note: 1) Attempt any Four Questions  
2) All Questions carry equal marks

Q.1. "The importance of formal management education is not sufficiently recognized in this country." Is this true? What steps would you suggest to bring a wider recognition for a formal management education in India?

Q.2. Briefly discuss various leadership styles and also refer to their advantages, disadvantages and conditions of use. Which is the best style in your opinion?

Q.3. Who is referred as the father of scientific management? What is the goal of scientific management?

Q.4. What are the various functions of management?

Q.5. What does Maslow's Hierarchy of needs tell us about people's needs? Explain any two Motivational theories?

Q.6. Write short note on Henri Fayol's contribution towards principles of management.

Q.7. To be an effective manager what proficient skills should one have?